

# MLS Area BL

# Residential Statistics



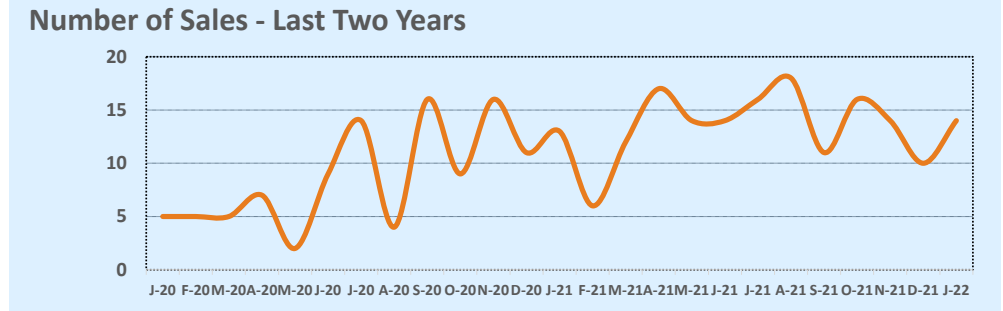
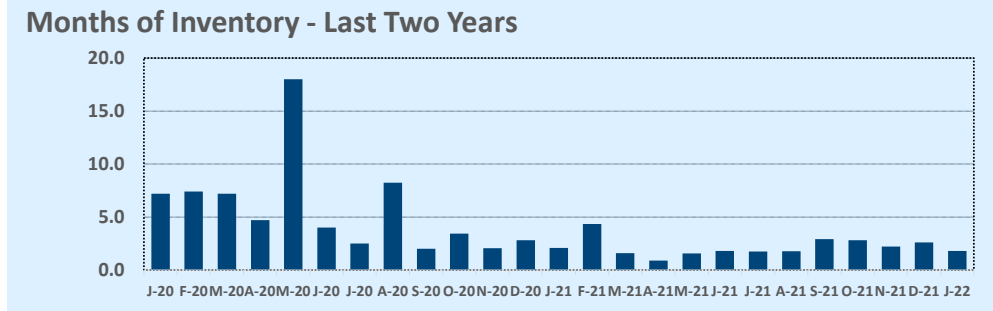
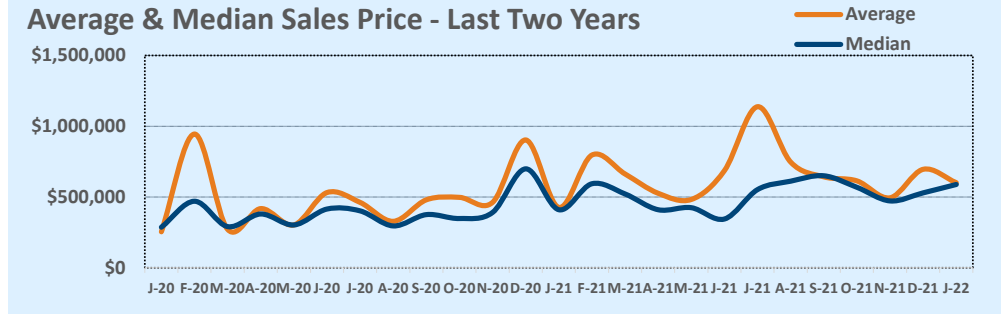
January 2022

| Listings            | This Month  |             |              | Year-to-Date |             |              |
|---------------------|-------------|-------------|--------------|--------------|-------------|--------------|
|                     | Jan 2022    | Jan 2021    | Change       | 2022         | 2021        | Change       |
| Single Family Sales | 14          | 13          | +7.7%        | 14           | 13          | +7.7%        |
| Condo/TH Sales      | --          | --          | --           | --           | --          | --           |
| <b>Total Sales</b>  | <b>14</b>   | <b>13</b>   | <b>+7.7%</b> | <b>14</b>    | <b>13</b>   | <b>+7.7%</b> |
| New Homes Only      | 2           | --          | --           | 2            | --          | --           |
| Resale Only         | 12          | 13          | -7.7%        | 12           | 13          | -7.7%        |
| Sales Volume        | \$8,414,900 | \$5,540,900 | +51.9%       | \$8,414,900  | \$5,540,900 | +51.9%       |
| New Listings        | 13          | 12          | +8.3%        | 13           | 12          | +8.3%        |
| Pending             | 10          | --          | --           | 10           | --          | --           |
| Withdrawn           | 2           | 1           | +100.0%      | 2            | 1           | +100.0%      |
| Expired             | --          | --          | --           | --           | --          | --           |
| Months of Inventory | 1.8         | 2.1         | -14.0%       | N/A          | N/A         | --           |

| Price Range          | This Month |           |           | Year-to-Date |           |           |
|----------------------|------------|-----------|-----------|--------------|-----------|-----------|
|                      | New        | Sales     | DOM       | New          | Sales     | DOM       |
| \$149,999 or under   | --         | --        | --        | --           | --        | --        |
| \$150,000- \$199,999 | 1          | --        | --        | 1            | --        | --        |
| \$200,000- \$249,999 | --         | 1         | 84        | --           | 1         | 84        |
| \$250,000- \$299,999 | 1          | 1         | 118       | 1            | 1         | 118       |
| \$300,000- \$349,999 | --         | 1         | 28        | --           | 1         | 28        |
| \$350,000- \$399,999 | 2          | --        | --        | 2            | --        | --        |
| \$400,000- \$449,999 | --         | --        | --        | --           | --        | --        |
| \$450,000- \$499,999 | --         | 1         | 4         | --           | 1         | 4         |
| \$500,000- \$549,999 | 2          | 2         | 28        | 2            | 2         | 28        |
| \$550,000- \$599,999 | 1          | 1         | 28        | 1            | 1         | 28        |
| \$600,000- \$699,999 | 2          | 5         | 62        | 2            | 5         | 62        |
| \$700,000- \$799,999 | 1          | 1         | 19        | 1            | 1         | 19        |
| \$800,000- \$899,999 | --         | --        | --        | --           | --        | --        |
| \$900,000- \$999,999 | --         | --        | --        | --           | --        | --        |
| \$1M - \$1.99M       | 2          | 1         | 69        | 2            | 1         | 69        |
| \$2M - \$2.99M       | 1          | --        | --        | 1            | --        | --        |
| \$3M+                | --         | --        | --        | --           | --        | --        |
| <b>Totals</b>        | <b>13</b>  | <b>14</b> | <b>51</b> | <b>13</b>    | <b>14</b> | <b>51</b> |

| Average              | This Month |           |        | Year-to-Date |           |        |
|----------------------|------------|-----------|--------|--------------|-----------|--------|
|                      | Jan 2022   | Jan 2021  | Change | 2022         | 2021      | Change |
| List Price           | \$624,950  | \$443,176 | +41.0% | \$624,950    | \$443,176 | +41.0% |
| List Price/SqFt      | \$267      | \$263     | +1.6%  | \$267        | \$263     | +1.6%  |
| Sold Price           | \$601,064  | \$426,223 | +41.0% | \$601,064    | \$426,223 | +41.0% |
| Sold Price/SqFt      | \$257      | \$251     | +2.6%  | \$257        | \$251     | +2.6%  |
| Sold Price / Orig LP | 97.3%      | 95.3%     | +2.1%  | 97.3%        | 95.3%     | +2.1%  |
| Days on Market       | 51         | 36        | +41.3% | 51           | 36        | +41.3% |

| Median               | This Month |           |        | Year-to-Date |           |        |
|----------------------|------------|-----------|--------|--------------|-----------|--------|
|                      | Jan 2022   | Jan 2021  | Change | 2022         | 2021      | Change |
| List Price           | \$612,450  | \$419,500 | +46.0% | \$612,450    | \$419,500 | +46.0% |
| List Price/SqFt      | \$251      | \$242     | +3.7%  | \$251        | \$242     | +3.7%  |
| Sold Price           | \$588,500  | \$410,000 | +43.5% | \$588,500    | \$410,000 | +43.5% |
| Sold Price/SqFt      | \$230      | \$236     | -2.5%  | \$230        | \$236     | -2.5%  |
| Sold Price / Orig LP | 98.0%      | 96.0%     | +2.1%  | 98.0%        | 96.0%     | +2.1%  |
| Days on Market       | 48         | 24        | +97.9% | 48           | 24        | +97.9% |



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